

# Online Platform for E Tendering & Auction

PRODUCT CATEGORIES



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+91 771-2214301 (SUPPORT)

E Mail Us

ApnaJugaad®

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STATISTICS

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 **1570**  
Total Tenders Done


 **2295**  
Total Auctions Done

 **6011**  
Registered Vendors

 **0**  
Active Tenders

 **0**  
Upcoming Auction

The best interface for Vendor and Customers. Fast, Quick and efficient way of gaining access to live tenders, E-Procurement and E-Auction. Transparent processes which will build confidence in Vendors and Buyers. Tendering and Auction concepts introduced with world class ERP integrations like SAP and leading other ERPs.

 Online - Chat With Us

<http://apnajugaad.co.in>

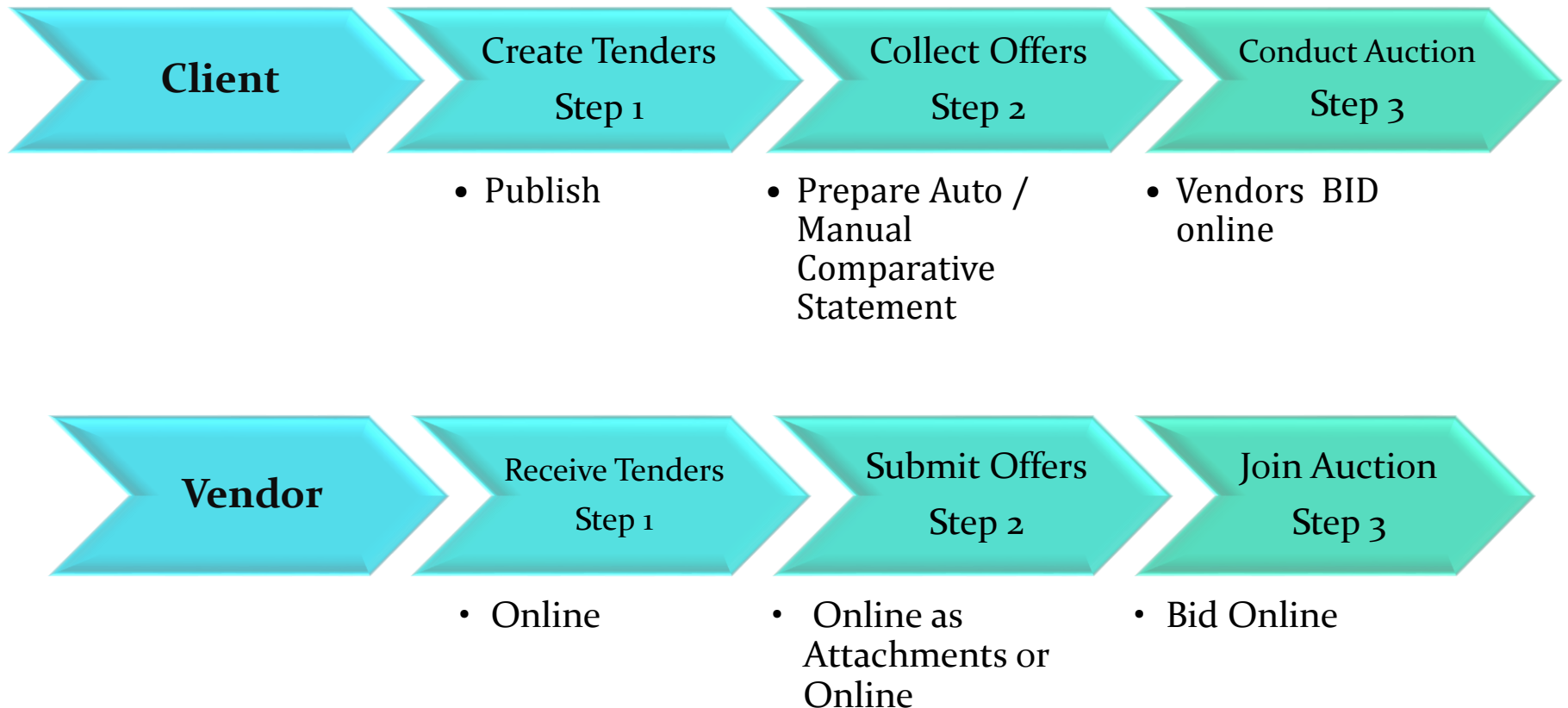
# Benefits

- Healthy competition among Buyers & Sellers.
- Access to vast and ever growing Vendor Database.
- Transparent and automated process to bring down cycle time and price.
- Reduce negotiation time and enhance decision making.
- Technology enablement at work place to improve effectiveness of teams.
- Eliminate overhead cost of your vendors Viz. Travel, Stay, Time Etc.
- Data mining to understand the past trends and stakeholders behaviors.

# Salient Features

- Flexible bidding Slabs
- Work flow based Approval
- Concurrent Multiple Auctions.
- Auction can be configured within 10 mins.
- Unlimited Time Extensions.
- Auction wise OTP authentication by registered mobile & Email.
- Auction Strategies Configurable.
- Chat facility during Auction, Chat conversation part of Auction History.
- New Vendor can be added even 30 mins before Auction.
- Bidders confidentiality maintained with Auctioning Team.

## 3 Step Process



## Savings Through Reverse Auction

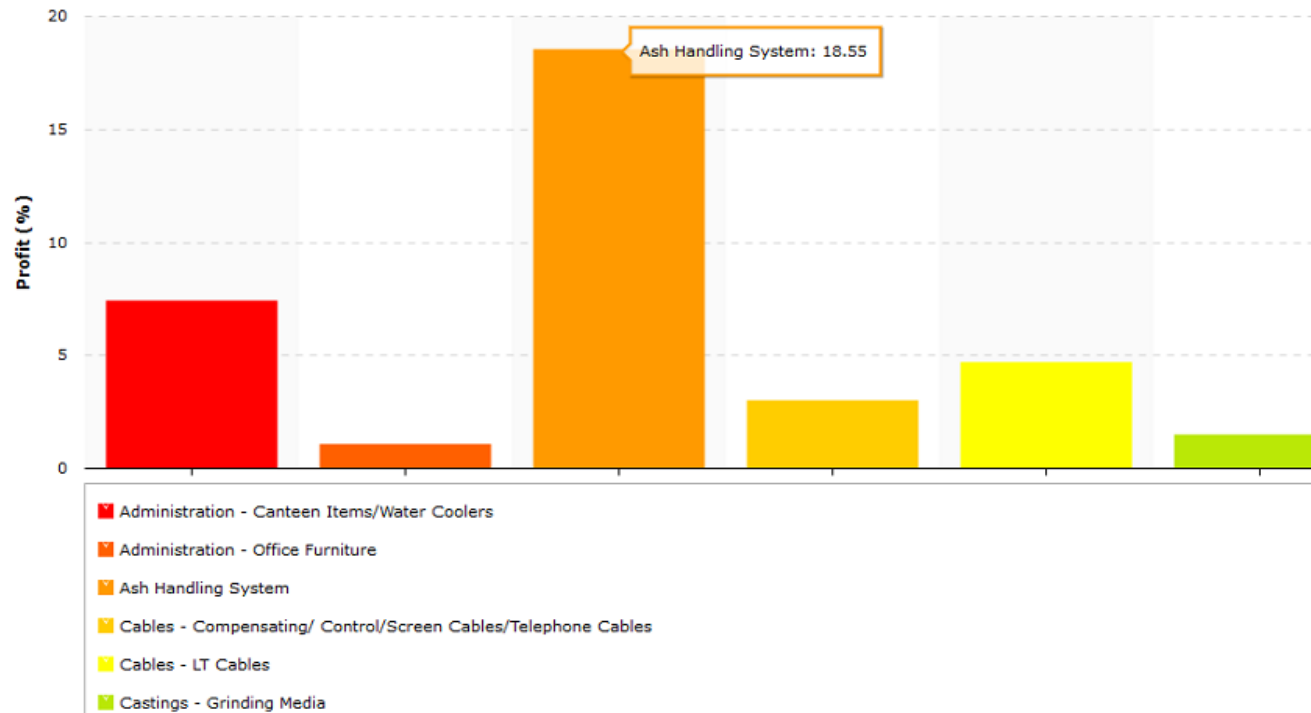
REVERSE AUCTION GRAPHICAL ANALYSIS - PRODUCT CATEGORIES

Product Categories  
 Period wise

**Product Categories- 6 [ Clear All ]**  
 Note: Graph will be populated under selection of 12 Product Categories.

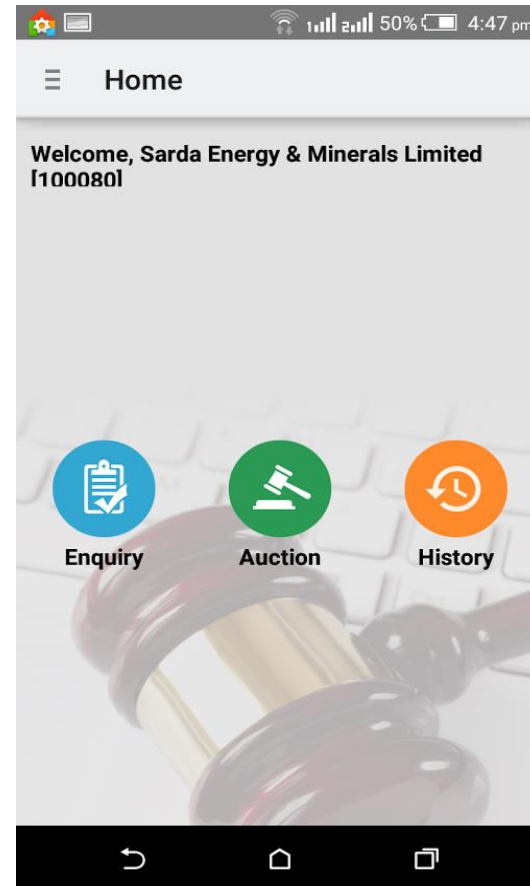
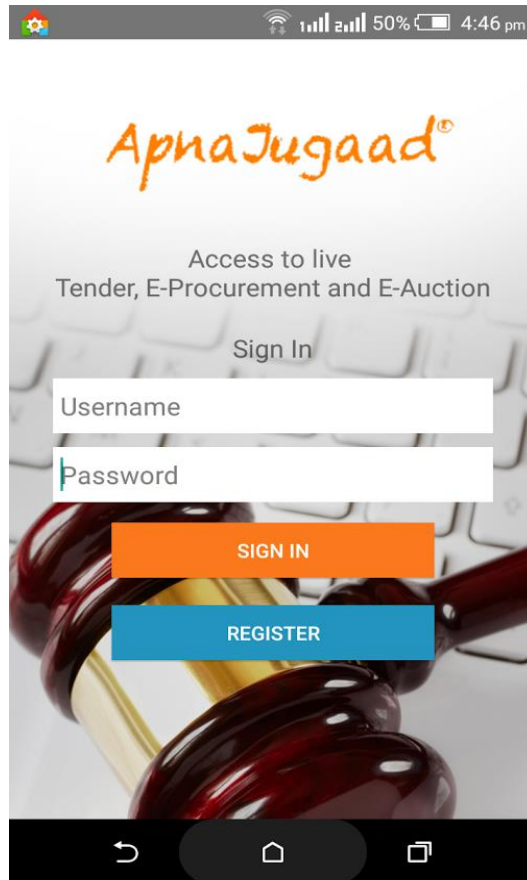
**Product Categories- [ Clear All ]**

- Administration - Canteen Items/Water Coolers
- Administration - Office Furniture
- Ash Handling System
- Bearings - Bearing Sleeves/Bearing Housings/Plu
- Cables - Cable Tray
- Cables - Compensating/ Control/Screen Cables/T
- Cables - LT Cables
- Castings - Air Injection Tubes
- Castings - Grinding Media
- Castings - H K 40 Castings
- Castings - High Mangnese Castings
- Civil - Cement
- Civil - Plywood/Hard wood/Teak wood/Sal wood/t
- Civil - RCC Poles/Hume Pipes/RCC Pipes/Concrete



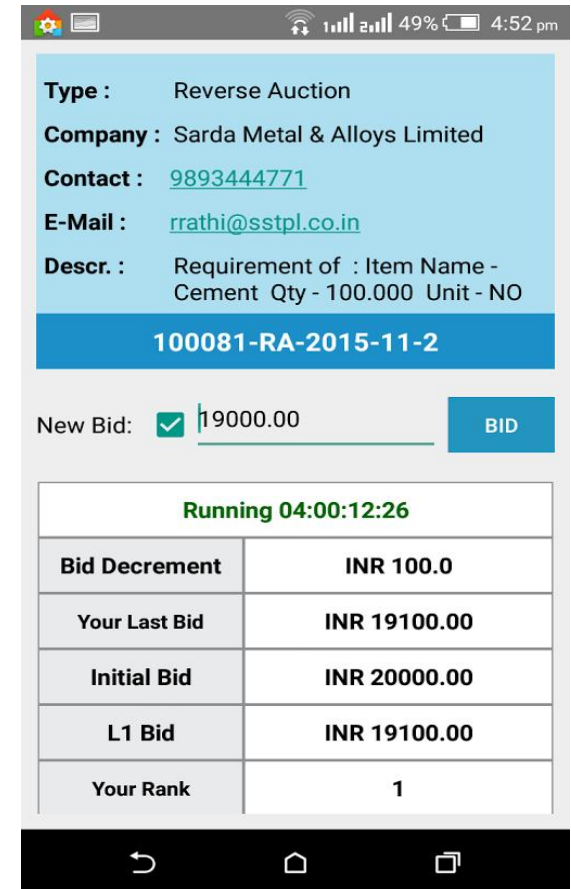
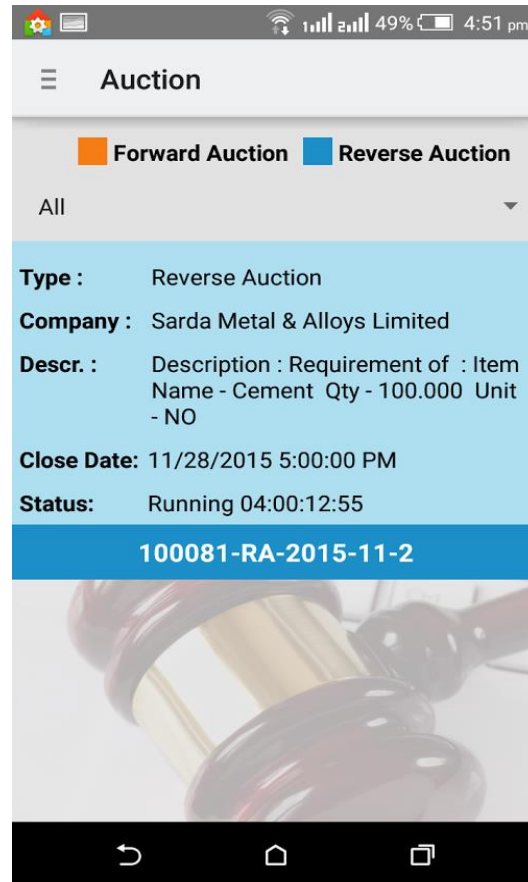
# Mobile App For Vendor

**ApnaJugaad®**  
*Auction Simplified*





## Mobile App For Vendor



# Looking Ahead

- 6000+ Verified Vendors.
  - 2200+ Auctions completed.
  - 3 Years young.
  - International Vendors registered.
  - 350+ product groups.
  - Professionally managed team.
- Ever increasing national and international Vendor Database.
  - Increasing Client base.
  - Introducing new updates , New features on regular basis.
  - Mobile App (Android/IOS) for promoters Coming Soon.



# Before and After

<b>Activity</b>	<b>Before</b>	<b>After</b>
Processing time ( Turn Around Time )	20 to 25 days	6 to 8 days
Vendor Reach	3 to 4 Avg.	50 to 100 Avg.
Offer Collection	Emails, Faxes, Telephones	Centralized thru ApnaJugaad Database
Comparative Statements	Manual, XL Sheets	Automated
Post Negotiation	Summary Sheet Manual	Automated, available anytime
Analysis	Manual	Automated

# Success Story

Company	Net Savings	Item	Period	Remarks
HITPPL, Hignaghat	INR 35 Lacs	Civil Construction	One Month	Time bound and in transparent manner
GIMATEX	INR 20 Lacs	Hume Pipes, Transformers, Cables, Raw Materials, By Products etc	Two Months	Appreciated by all stake holders
SARDA	INR 3.5 Crs	Industrial Spares	Twelve Month	Highly delegated due to automated practice

# Success Story

- HITPPL – Saved 35 Lacs in Civil Construction Auction.
- Gimatex – Saved 20 Lacs within 1 month in various items.
- SARDA - Fly Ash (Boiler Waste), Now getting sold @ Rs 150 PMT from 0 Value
- SARDA - Saved 62 Lacs in Char (Sponge Iron Waste) in Just 5 Months.
- SARDA - Saved 35 Lacs in Dolo Char Magnetic (Sponge Iron Waste) in Just 11 Months.
- Order finalization time reduced to hours from days.

# Value for Money - Pricing

- Unlimited Tenders / Auctions
- Unlimited current and future Vendor Access.
- Unlimited vendors addition by your team.
- Unlimited User Licenses
- Normal broadband internet connectivity with normal desktop.
- Android smart phone with 3G for APP based access and bidding. IOS Coming soon.
- No IT overheads Viz. software licenses, hardware costs and IT staff dependency.
- All future updates free with annual subscription.